



# Marine

Creative solutions for  
challenging and complex risks

**AMWINS**<sup>TM</sup>

GLOBAL RISKS

CARGO & STOCK THROUGHPUT

WAR & PIRACY

PROTECTION & INDEMNITY

HULL & MACHINERY

MARINE LIABILITY

PORTS & TERMINALS



## More than just good service

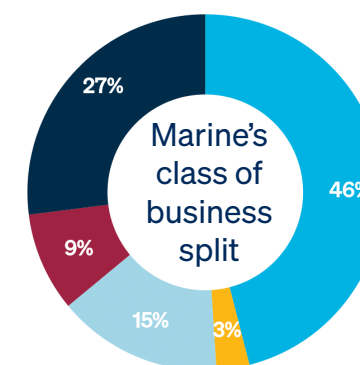
Our Marine team go the extra nautical mile!

Expertise, global reach and personalised service are standard. We top that with a claims service that ensures our clients feel valued from first advice to final settlement. We understand the importance of minimising the inconvenience of a claim and will turn around the collection as swiftly as we can.

The Amwins Global Risks Marine team was established in 2006 and has years of experience across the board. With the backing of Amwins Group – the largest wholesale broker in the world – we have the strength and scope to place all your marine risks, around the globe.

Amwins Global Risks is a top 10 contributor at Lloyd's, placing US\$1.1 billion into the Lloyd's Market (3% of all Lloyd's premium).

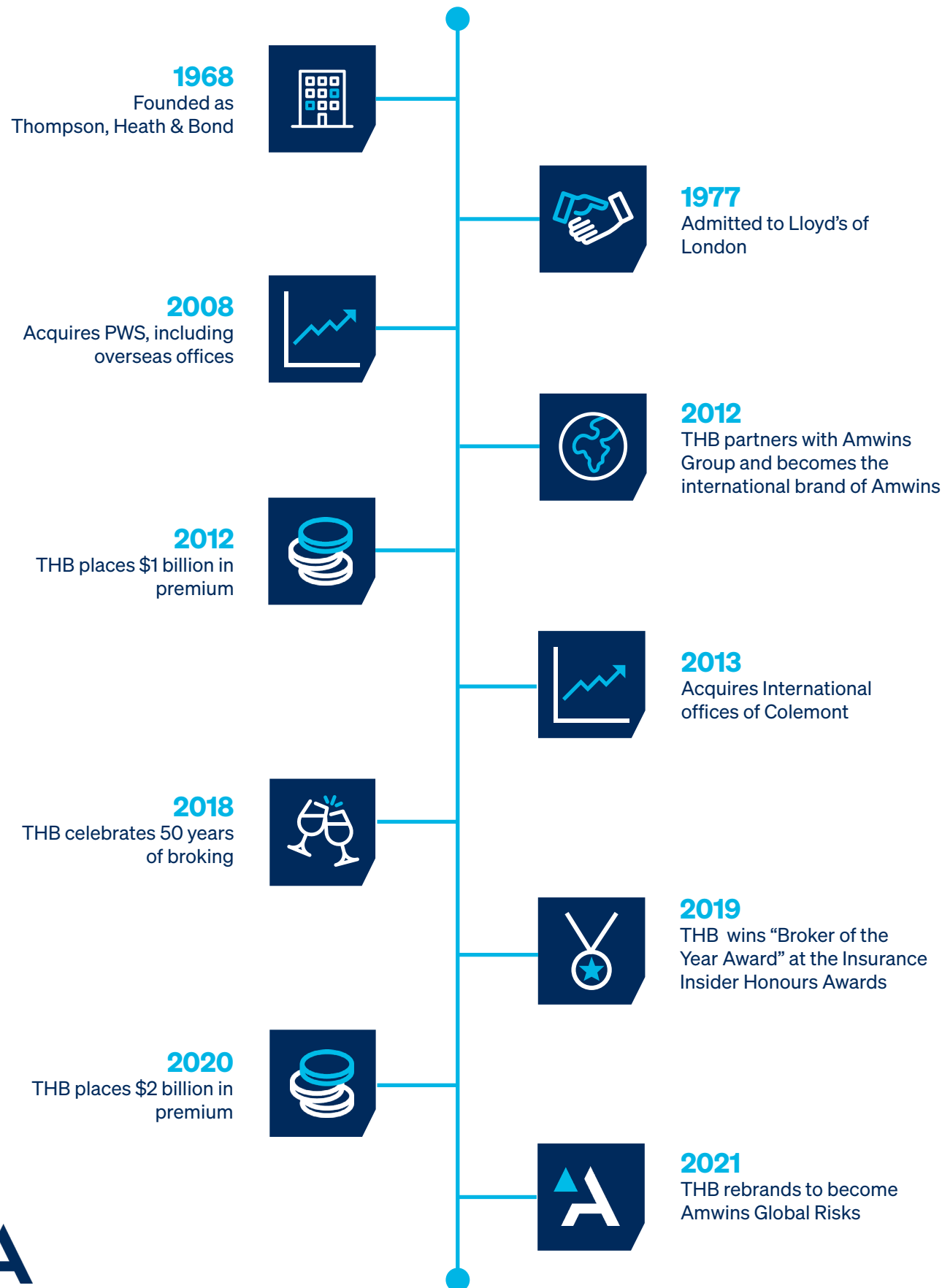
- Cargo
- Hull
- Liabilities
- Ports
- Marine MGA's





## Over 50 years of broking

Before renaming as Amwins Global Risks you knew us as THB. Since 1968 our specialist broking teams have successfully delivered insurance and reinsurance cover to clients worldwide.



## The power of Amwins Global Risks working for you

**\$2 billion+**

2020 Premium income

**#1**

Largest independent  
wholesale broker in  
Lloyd's

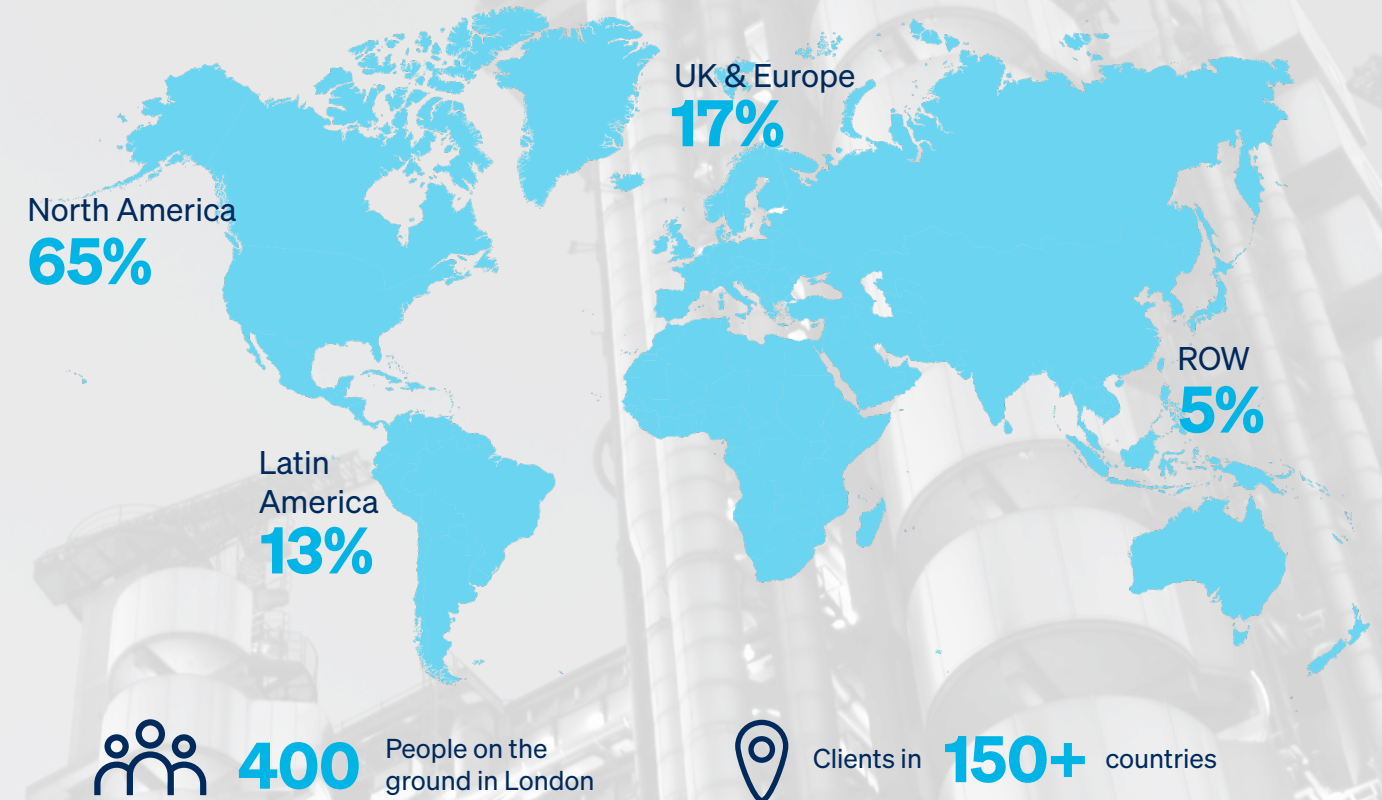
**Top 10**

Global reinsurance  
intermediary  
2020 The Insurer

**\$3 billion+**

Total claims handled in  
the past 5 years by our  
award-winning Claims  
team

## Amwins Global Risks premium income by territory



Total group  
premium placements:

**\$24 billion+**

Total group premium volume to  
Lloyd's & London Market:

**\$2 billion+**

Amwins represents:

**3%** Of all Lloyd's  
premium

**14.5%** Of all Lloyd's E&S  
US premium

**TOP 10** Lloyd's  
contributor





## Cargo & Stock Throughput

Whenever there is a movement of goods, commercial terms of trade impose requirements for cargo insurance. Such insurance should be tailored to fit the operation of the Insured, whether it be a straightforward transit from warehouse to warehouse, or a more complex import, production, storage and distribution risk.

We offer a broad range of products both from Lloyd's, London Market Companies and specialist insurers in the European, Far East and American markets to cater for the exposures faced by importers, exporters, wholesalers, distributors and manufacturers world-wide. Amwins Global Risks Marine has extensive experience and technical knowledge when it comes to providing customised solutions in a number of specialist areas of the industry.

At any one time, we have a number of comprehensively worded, high limit, market-leading programmes in place which enable us to quickly provide premium indications and to incept cover at short notice.

### Products

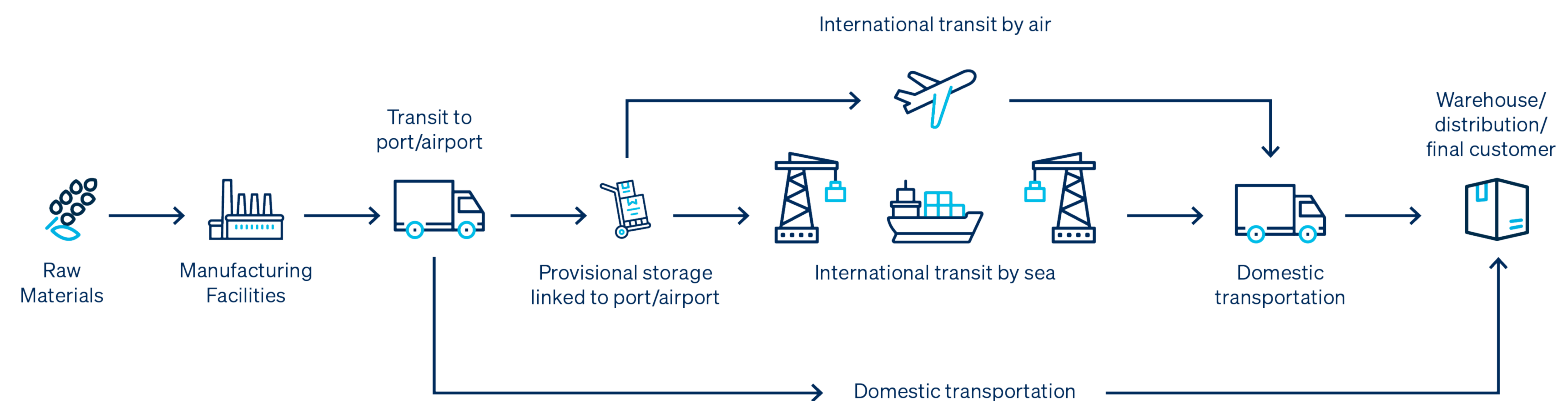
- Transit only (including facultative shipments, project cargo and Delayed Start-Up)
- Primary standalone stock
- Excess Stock
- Stock Throughput
- Subsea Equipment

### What is stock throughput?

A single policy which combines inland transits, international transits and stock on an 'All Risks' basis which can cover raw materials, risks under process (subject to a process clause) as well as finished goods.

### Key benefits

- **Lower stock deductibles:** Deductibles for storage are generally lower in the cargo market than the non-marine market and work on a dollar basis rather than percentage basis for CAT perils
- **More competitive premium:** Whilst this is largely dependent on how much premium credit non-marine underwriters give for the removal of stock, the Cargo market remains a highly competitive place to secure the best possible terms for you and your clients
- **Everything 'under one roof':** Having a single policy for stock and transit exposure eliminates potential gaps in cover as well as duplication and results in less overall administration for processing, accounting and claims
- **'Selling Price' basis of valuation:** Outgoing transits and stock will generally be covered at 'selling price' which takes profit into account. This will reduce business interruption exposure on separate non-marine placements
- **Less capacity required on non-marine placements:** removing the stock element usually results in less capacity/limit being required for the non-marine placement which should result in the placement being easier to complete







## Hull & Machinery

Our team has an ever-growing portfolio of both Owners and Insurers spanning the globe. For many years this has been a fiercely competitive market - now as Amwins Global Risks, with new markets and a worldwide network of marine specialists, we believe we offer an enhanced service to provide the best coverage at the most competitive pricing in the continually expanding Hull and Machinery market.

### Specialist areas

- Hull and Machinery
- Increased Value/Disbursements
- Loss of Charter Hire
- Voyage/Towage
- Break Up Risks
- Mortgagees Interest
- Freight Interest
- Builder's Risks/Construction
- War and Piracy



## Protection & Indemnity

Though originating over 150 years ago to pool areas of risk not covered by early marine underwriters, P&I Clubs are now governed by the same rules and regulations as the commercial insurers and so are far more transparent in their approach to underwriting. We make it our business to keep our clients advised of market trends in both the mutual and commercial market, so that they can make informed and timely decisions - keeping them ahead of their competitors.

With a wide range of experience within our P&I team, much of it gained in overseas offices, we believe we are recognised by the P&I Insurers as one of the stronger and more active brokers in the market.

### Coverages include

- Protection and Indemnity
- Charterer's Liability
- Freight Demurrage & Defence
- COFR
- Bunker/CLC Blue Card
- Specialist Operations/Offshore







## Marine Liability

As societies worldwide become increasingly litigious, our clients have to assume additional contractual liabilities on a regular basis which often require increased limits, as well as far more complex coverage issues than ever before. Our liability experts tailor both primary and excess policies on a regular basis for a wide range of operators, from all areas of the maritime industry.

### Specialist areas

- Marine General Liability
- Ship Repairer's Liability
- Marina Operator's Liability
- Underwater and Over-Side Equipment
- Specialist Operations
- Offshore Operations
- Marine Employer's Liability (US Jones Act)
- Stevedores' Liability
- Errors & Omissions
- Warehouseman's Liability



## Ports & Terminals

We have a loyal and wide-ranging book of clients in this class of business. Each one presents a different risk profile and we assess and tailor coverages accordingly.

Providing each and every client with the best cover, from the strongest Insurers at the most competitive pricing levels is always our aim. Our portfolio ranges from Terminal Operators, Port Authorities, Ship Agents, Warehouse and Transport Operators right through to Logistic Operations, Freight Forwarders and NVOCCs.

### Coverages include

- Physical damage to port property - buildings, cranes, handling equipment
- Loss of/or damage to cargo under our client's care, custody and control
- Loss of/or damage to owned or leased cargo handling equipment
- Liability to third parties for property damage, injury, death or disease
- Port Authorities' property and liability arising from regulatory breaches
- Business Interruption and blockage of ports and channels
- Professional Indemnity covering negligent acts or omissions of staff



Before renaming as Amwins Global Risks you knew us as THB.

As Amwins, we have the scale, stability and resources of a global (re)insurance broker.

We're still the same broking experts, still here for you.

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Amwins Global Risks Limited is authorised and regulated by the Financial Conduct Authority  
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